TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Year 1		Year 2		Year 3		Year 4		Year 5	
	Average	%	Average	%	Average	%	Average	%	Average	%
Rental Revenue (Note 1)	$442,034	87.7%	$847,292	90.3%	$990,543	90.3%	$1,071,981	90.6%	$1,109,788	91.7%
Other Revenue (Note 2)	62,105	12.3%	91,451	9.7%	105,879	9.7%	111,283	9.4%	100,759	8.3%
Total Revenue (Note 3)	$504,139	100.0%	$938,743	100.0%	$1,096,422	100.0%	$1,183,264	100.0%	$1,210,547	100.0%
Operating Expenses										
Cost of Sales (Note 4)	$48,921	9.7%	$70,588	7.5%	$86,675	7.9%	$93,027	7.9%	$86,029	7.1%
Personnel Cost (Note 5)	168,615	33.4%	195,702	20.8%	216,543	19.7%	232,251	19.6%	232,830	19.2%
Selling Cost (Note 6)	36,495	7.2%	33,625	3.6%	34,428	3.1%	35,570	3.0%	35,395	2.9%
Occupancy Cost (Note 7)	113,188	22.5%	120,105	12.8%	119,708	10.9%	122,911	10.4%	123,143	10.2%
Inventory Carrying Cost (Note 8)	182,593	36.2%	346,147	36.9%	392,350	35.8%	420,862	35.6%	434,050	35.9%
Delivery Cost (Note 9)	20,758	4.1%	28,622	3.0%	34,401	3.1%	35,883	3.0%	36,819	3.0%
Inventory Write Offs (Note 10)	11,127	2.2%	21,270	2.3%	20,380	1.9%	22,514	1.9%	26,395	2.2%
Gen. Office Allocation (Note 11)	25,183	5.0%	46,838	5.0%	54,726	5.0%	59,053	5.0%	60,411	5.0%
General Operating Cost (Note 12)	38,528	7.6%	47,700	5.1%	52,970	4.8%	55,193	4.7%	56,522	4.7%
Total Operating Costs	$645,408	128.0%	$910,597	97.0%	$1,012,181	92.3%	$1,077,264	91.0%	$1,091,594	90.2%
Pre-Tax Earnings (Note 13)	($141,269)	-28.0%	$28,146	3.0%	$84,241	7.7%	$106,000	9.0%	$118,953	9.8%
Number of stores within the Range	229		168		130		106		45	
Cash Flow Summary										
Pre-Tax Earnings (Note 13)	($141,269)	-28.0%	$28,146	3.0%	$84,241	7.7%	$106,000	9.0%	$118,953	9.8%
Depreciation (Note 14)	187,838	37.3%	345,135	36.8%	386,601	35.3%	411,739	34.8%	418,718	34.6%
Net Inventory Purchases (Note 15)	(617,916)	-122.6%	(423,872)	-45.2%	(520,641)	-47.5%	(519,915)	-43.9%	(530,770)	-43.8%
Cost of Sales (Note 4)	48,921	9.7%	70,588	7.5%	86,675	7.9%	93,027	7.9%	86,029	7.1%
Inventory Write Offs (Note 10)	11,127	2.2%	21,270	2.3%	20,380	1.9%	22,514	1.9%	26,395	2.2%
* Pre-Tax Cash Flow (Note 16)	($511,299)	-101.4%	$41,267	4.4%	$57,256	5.2%	$113,365	9.6%	$119,325	9.9%

*** Assumes Cash Purchase of Inventory - Inventory Financing Available for Qualified Franchisees (See Item 10)**

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1	
Lease Revenue (Note 1)	$4,311	$12,397	$20,182	$26,954	$32,566	$37,166	$42,554	$46,123	$50,197	$53,563	$56,413	$59,608	$442,034	87.7%
Other Revenue (Note 2)	1,926	3,883	4,736	4,828	5,615	5,548	6,091	5,533	5,557	6,104	6,145	6,139	62,105	12.3%
Total Revenue (Note 3)	$6,237	$16,280	$24,918	$31,782	$38,181	$42,714	$48,645	$51,656	$55,754	$59,667	$62,558	$65,747	$504,139	100.0%
Operating Expenses														
Cost of Sales (Note 4)	$1,288	$2,786	$3,522	$3,956	$4,519	$4,365	$4,855	$4,543	$4,528	$4,791	$4,792	$4,976	$48,921	9.7%
Personnel Cost (Note 5)	10,713	13,426	13,787	13,972	13,861	13,944	14,171	14,319	14,665	14,964	15,330	15,463	168,615	33.4%
Selling Cost (Note 6)	1,819	3,892	4,209	3,390	3,176	3,093	3,004	2,880	2,788	2,794	2,681	2,769	36,495	7.2%
Occupancy Cost (Note 7)	6,087	9,270	9,558	9,448	9,679	9,495	9,686	9,852	9,885	10,169	10,037	10,022	113,188	22.5%
Inventory Carrying Cost (Note 8)	1,182	4,253	7,788	10,853	13,388	15,592	17,559	19,461	21,087	22,547	23,875	25,008	182,593	36.2%
Delivery Cost (Note 9)	1,056	1,576	1,442	1,562	1,728	1,792	1,807	1,820	1,893	1,914	2,001	2,167	20,758	4.1%
Inventory Write Offs (Note 10)	129	(29)	179	242	513	708	1,346	1,234	1,599	1,605	1,763	1,838	11,127	2.2%
Gen. Office Allocation (Note 11)	318	809	1,250	1,588	1,908	2,133	2,430	2,581	2,783	2,978	3,123	3,282	25,183	5.0%
General Operating Cost (Note 12)	5,417	3,529	2,853	2,647	2,567	2,702	2,813	2,994	3,025	3,239	3,304	3,438	38,528	7.6%
Total Operating Costs	$28,009	$39,512	$44,588	$47,658	$51,339	$53,824	$57,671	$59,684	$62,253	$65,001	$66,906	$68,963	$645,408	128.0%
Pre-Tax Earnings (Note 13)	($21,772)	($23,232)	($19,670)	($15,876)	($13,158)	($11,110)	($9,026)	($8,028)	($6,499)	($5,334)	($4,348)	($3,216)	($141,269)	-28.0%
Number of Stores in Sample 229														
Cash Flow Summary														
Pre-Tax Earnings (Note 13)	($21,772)	($23,232)	($19,670)	($15,876)	($13,158)	($11,110)	($9,026)	($8,028)	($6,499)	($5,334)	($4,348)	($3,216)	($141,269)	-28.0%
Depreciation (Note 14)	1,285	4,591	8,310	11,440	14,064	16,216	18,140	20,011	21,530	22,900	24,124	25,227	187,838	37.3%
Net Inventory Purchases (Note 15)	(118,952)	(72,640)	(62,621)	(52,536)	(46,693)	(43,252)	(43,423)	(38,154)	(36,453)	(35,545)	(35,122)	(32,525)	(617,916)	-122.6%
Cost of Sales (Note 4)	1,288	2,786	3,522	3,956	4,519	4,365	4,855	4,543	4,528	4,791	4,792	4,976	48,921	9.7%
Inventory Write Offs (Note 10)	129	(29)	179	242	513	708	1,346	1,234	1,599	1,605	1,763	1,838	11,127	2.2%
* Pre-Tax Cash Flow (Note 16)	($138,022)	($88,524)	($70,280)	($52,774)	($40,755)	($33,073)	($28,108)	($20,394)	($15,295)	($11,583)	($8,791)	($3,700)	($511,299)	-101.4%

* Assumes Cash Purchase of Inventory - Inventory Financing Available for Qualified Franchisees (See Item 10)

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24	Year 2	
Lease Revenue (Note 1)	$62,622	$64,408	$65,793	$67,745	$68,871	$70,556	$72,233	$72,037	$74,357	$75,283	$76,158	$77,229	$847,292	90.3%
Other Revenue (Note 2)	7,168	7,689	7,557	7,384	7,796	8,377	7,994	7,281	7,631	7,671	7,381	7,522	91,451	9.7%
Total Revenue (Note 3)	$69,790	$72,097	$73,350	$75,129	$76,667	$78,933	$80,227	$79,318	$81,988	$82,954	$83,539	$84,751	$938,743	100.0%
Operating Expenses														
Cost of Sales (Note 4)	$5,434	$5,762	$5,784	$5,713	$5,974	$6,337	$6,182	$5,669	$5,925	$6,060	$5,733	$6,015	$70,588	7.5%
Personnel Cost (Note 5)	15,203	15,589	15,665	15,933	16,018	16,052	16,149	16,558	16,912	16,972	17,110	17,541	195,702	20.8%
Selling Cost (Note 6)	2,777	2,776	2,779	2,838	2,857	2,860	2,899	2,752	2,808	2,742	2,735	2,802	33,625	3.6%
Occupancy Cost (Note 7)	10,031	10,108	9,959	9,881	9,779	9,762	10,130	10,105	10,042	10,057	10,116	10,135	120,105	12.8%
Inventory Carrying Cost (Note 8)	26,101	26,755	27,248	27,739	28,313	28,738	29,090	29,601	30,086	30,494	30,845	31,137	346,147	36.9%
Delivery Cost (Note 9)	2,077	2,149	2,329	2,149	2,351	2,369	2,471	2,440	2,535	2,528	2,527	2,697	28,622	3.0%
Inventory Write Offs (Note 10)	1,556	1,775	1,816	1,737	1,711	1,623	1,779	1,662	1,820	1,925	1,917	1,949	21,270	2.3%
Gen. Office Allocation (Note 11)	3,486	3,597	3,661	3,750	3,829	3,938	4,002	3,952	4,087	4,141	4,165	4,230	46,838	5.0%
General Operating Cost (Note 12)	3,672	3,741	3,839	3,949	3,880	3,988	3,997	4,019	4,023	4,180	4,282	4,130	47,700	5.1%
Total Operating Costs	$70,337	$72,252	$73,080	$73,689	$74,712	$75,667	$76,699	$76,758	$78,238	$79,099	$79,430	$80,636	$910,597	97.0%
Pre-Tax Earnings (Note 13)	($547)	($155)	$270	$1,440	$1,955	$3,266	$3,528	$2,560	$3,750	$3,855	$4,109	$4,115	$28,146	3.0%
Number of Stores in Sample 168														
Cash Flow Summary														
Pre-Tax Earnings (Note 13)	($547)	($155)	$270	$1,440	$1,955	$3,266	$3,528	$2,560	$3,750	$3,855	$4,109	$4,115	$28,146	3.0%
Depreciation (Note 14)	26,301	26,901	27,332	27,741	28,278	28,719	29,074	29,457	29,770	30,208	30,556	30,798	345,135	36.8%
Net Inventory Purchases (Note 15)	(35,296)	(33,964)	(35,865)	(35,472)	(36,204)	(31,780)	(36,877)	(35,583)	(36,904)	(34,987)	(35,400)	(35,540)	(423,872)	-45.2%
Cost of Sales (Note 4)	5,434	5,762	5,784	5,713	5,974	6,337	6,182	5,669	5,925	6,060	5,733	6,015	70,588	7.5%
Inventory Write Offs (Note 10)	1,556	1,775	1,816	1,737	1,711	1,623	1,779	1,662	1,820	1,925	1,917	1,949	21,270	2.3%
* Pre-Tax Cash Flow (Note 16)	($2,552)	$319	($663)	$1,159	$1,714	$8,165	$3,686	$3,765	$4,361	$7,061	$6,915	$7,337	$41,267	4.4%

* Assumes Cash Purchase of Inventory - Inventory Financing Available for Qualified Franchisees (See Item 10)

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Month 25	Month 26	Month 27	Month 28	Month 29	Month 30	Month 31	Month 32	Month 33	Month 34	Month 35	Month 36	Year 3	
Lease Revenue (Note 1)	$78,294	$78,542	$80,421	$80,780	$81,792	$83,318	$82,743	$83,848	$84,316	$83,384	$85,663	$87,442	$990,543	90.3%
Other Revenue (Note 2)	8,379	8,078	8,784	8,607	8,993	10,151	9,934	8,571	8,048	8,558	8,551	9,225	105,879	9.7%
Total Revenue (Note 3)	$86,673	$86,620	$89,205	$89,387	$90,785	$93,469	$92,677	$92,419	$92,364	$91,942	$94,214	$96,667	$1,096,422	100.0%
Operating Expenses														
Cost of Sales (Note 4)	$6,563	$6,447	$6,995	$7,002	$7,295	$8,257	$8,137	$7,285	$6,742	$7,059	$7,045	$7,848	$86,675	7.9%
Personnel Cost (Note 5)	17,308	17,344	17,726	17,620	18,047	18,114	18,062	18,224	18,353	17,960	18,867	18,918	216,543	19.7%
Selling Cost (Note 6)	2,698	2,810	2,927	2,975	2,854	3,039	2,973	2,848	2,859	2,827	2,803	2,815	34,428	3.1%
Occupancy Cost (Note 7)	9,951	9,954	9,846	9,961	9,990	9,959	9,839	9,938	9,987	10,061	10,060	10,162	119,708	10.9%
Inventory Carrying Cost (Note 8)	31,367	31,567	31,850	31,980	32,211	32,626	32,778	33,136	33,429	33,591	33,652	34,163	392,350	35.8%
Delivery Cost (Note 9)	2,690	2,603	2,891	2,838	2,809	2,901	2,812	2,827	2,948	3,046	2,962	3,074	34,401	3.1%
Inventory Write Offs (Note 10)	1,552	1,590	1,659	1,519	1,396	1,564	1,618	1,821	1,628	1,778	1,873	2,382	20,380	1.9%
Gen. Office Allocation (Note 11)	4,334	4,321	4,457	4,452	4,528	4,665	4,628	4,610	4,613	4,591	4,702	4,825	54,726	5.0%
General Operating Cost (Note 12)	4,248	4,382	4,381	4,472	4,314	4,407	4,292	4,474	4,469	4,418	4,582	4,531	52,970	4.8%
Total Operating Costs	$80,711	$81,018	$82,732	$82,819	$83,444	$85,532	$85,139	$85,163	$85,028	$85,331	$86,546	$88,718	$1,012,181	92.3%
Pre-Tax Earnings (Note 13)	$5,962	$5,602	$6,473	$6,568	$7,341	$7,937	$7,538	$7,256	$7,336	$6,611	$7,668	$7,949	$84,241	7.7%
Number of Stores in Sample 130														
Cash Flow Summary														
Pre-Tax Earnings (Note 13)	$5,962	$5,602	$6,473	$6,568	$7,341	$7,937	$7,538	$7,256	$7,336	$6,611	$7,668	$7,949	$84,241	7.7%
Depreciation (Note 14)	31,144	31,205	31,423	31,542	31,796	32,064	32,295	32,567	32,850	33,092	33,091	33,532	386,601	35.3%
Net Inventory Purchases (Note 15)	(38,135)	(41,051)	(42,793)	(43,287)	(42,394)	(44,109)	(46,978)	(44,062)	(43,528)	(43,876)	(43,105)	(47,323)	(520,641)	-47.5%
Cost of Sales (Note 4)	6,563	6,447	6,995	7,002	7,295	8,257	8,137	7,285	6,742	7,059	7,045	7,848	86,675	7.9%
Inventory Write Offs (Note 10)	1,552	1,590	1,659	1,519	1,396	1,564	1,618	1,821	1,628	1,778	1,873	2,382	20,380	1.9%
* Pre-Tax Cash Flow (Note 16)	$7,086	$3,793	$3,757	$3,344	$5,434	$5,713	$2,610	$4,867	$5,028	$4,664	$6,572	$4,388	$57,256	5.2%

* Assumes Cash Purchase of Inventory - Inventory Financing Available for Qualified Franchisees (See Item 10)

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Month 37	Month 38	Month 39	Month 40	Month 41	Month 42	Month 43	Month 44	Month 45	Month 46	Month 47	Month 48	Year 4	
Lease Revenue (Note 1)	$84,928	$86,938	$87,574	$87,409	$88,596	$90,104	$89,840	$91,027	$91,522	$90,321	$91,206	$92,516	$1,071,981	90.6%
Other Revenue (Note 2)	9,290	8,678	8,963	8,706	9,467	11,249	9,987	9,085	8,487	9,407	8,776	9,188	111,283	9.4%
Total Revenue (Note 3)	$94,218	$95,616	$96,537	$96,115	$98,063	$101,353	$99,827	$100,112	$100,009	$99,728	$99,982	$101,704	$1,183,264	100.0%
Operating Expenses														
Cost of Sales (Note 4)	$7,700	$7,438	$7,471	$7,151	$7,908	$9,062	$8,063	$7,714	$7,375	$7,853	$7,429	$7,863	$93,027	7.9%
Personnel Cost (Note 5)	18,438	18,752	19,157	18,710	19,407	19,620	19,496	19,682	19,801	19,739	19,432	20,017	232,251	19.6%
Selling Cost (Note 6)	2,512	2,827	3,024	2,931	2,923	3,099	3,091	3,116	3,008	2,885	2,996	3,158	35,570	3.0%
Occupancy Cost (Note 7)	10,273	10,084	9,903	9,896	10,312	10,187	10,238	10,365	10,364	10,279	10,477	10,533	122,911	10.4%
Inventory Carrying Cost (Note 8)	34,307	34,060	34,192	34,373	34,610	34,800	35,123	35,373	35,754	35,783	36,212	36,275	420,862	35.6%
Delivery Cost (Note 9)	2,997	2,893	2,904	2,872	2,864	3,055	2,971	2,953	3,045	3,056	3,036	3,237	35,883	3.0%
Inventory Write Offs (Note 10)	1,913	1,826	1,626	1,753	1,922	1,773	1,481	1,954	1,949	2,075	2,162	2,080	22,514	1.9%
Gen. Office Allocation (Note 11)	4,699	4,770	4,815	4,796	4,894	5,059	4,985	4,995	4,990	4,980	4,991	5,079	59,053	5.0%
General Operating Cost (Note 12)	4,512	4,606	4,474	4,604	4,596	4,630	4,696	4,665	4,565	4,560	4,636	4,649	55,193	4.7%
Total Operating Costs	$87,351	$87,256	$87,566	$87,086	$89,436	$91,285	$90,144	$90,817	$90,851	$91,210	$91,371	$92,891	$1,077,264	91.0%
Pre-Tax Earnings (Note 13)	$6,867	$8,360	$8,971	$9,029	$8,627	$10,068	$9,683	$9,295	$9,158	$8,518	$8,611	$8,813	$106,000	9.0%
Number of Stores in Sample 106														
Cash Flow Summary														
Pre-Tax Earnings (Note 13)	$6,867	$8,360	$8,971	$9,029	$8,627	$10,068	$9,683	$9,295	$9,158	$8,518	$8,611	$8,813	$106,000	9.0%
Depreciation (Note 14)	33,623	33,452	33,544	33,638	33,884	34,088	34,222	34,535	34,962	35,195	35,340	35,256	411,739	34.8%
Net Inventory Purchases (Note 15)	(40,134)	(42,810)	(43,625)	(42,417)	(42,985)	(41,430)	(49,151)	(45,750)	(45,928)	(42,280)	(40,192)	(43,213)	(519,915)	-43.9%
Cost of Sales (Note 4)	7,700	7,438	7,471	7,151	7,908	9,062	8,063	7,714	7,375	7,853	7,429	7,863	93,027	7.9%
Inventory Write Offs (Note 10)	1,913	1,826	1,626	1,753	1,922	1,773	1,481	1,954	1,949	2,075	2,162	2,080	22,514	1.9%
* Pre-Tax Cash Flow (Note 16)	$9,969	$8,266	$7,987	$9,154	$9,356	$13,561	$4,298	$7,748	$7,516	$11,361	$13,350	$10,799	$113,365	9.6%

* Assumes Cash Purchase of Inventory - Inventory Financing Available for Qualified Franchisees (See Item 10)

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Month 49	Month 50	Month 51	Month 52	Month 53	Month 54	Month 55	Month 56	Month 57	Month 58	Month 59	Month 60	Year 5	
Lease Revenue (Note 1)	$92,456	$93,121	$91,448	$93,681	$92,222	$92,658	$92,666	$92,508	$91,463	$91,076	$92,633	$93,856	$1,109,788	91.7%
Other Revenue (Note 2)	8,360	8,756	9,106	8,735	8,308	7,969	8,237	8,365	7,316	8,273	9,190	8,144	100,759	8.3%
Total Revenue (Note 3)	$100,816	$101,877	$100,554	$102,416	$100,530	$100,627	$100,903	$100,873	$98,779	$99,349	$101,823	$102,000	$1,210,547	100.0%
Operating Expenses														
Cost of Sales (Note 4)	$7,236	$7,231	$8,041	$7,585	$7,331	$6,765	$7,201	$7,365	$6,231	$6,864	$7,438	$6,741	$86,029	7.1%
Personnel Cost (Note 5)	18,791	19,565	19,328	19,549	18,851	19,478	19,565	19,427	19,212	19,446	19,881	19,737	232,830	19.2%
Selling Cost (Note 6)	3,128	2,982	2,999	2,971	2,950	2,868	2,699	2,792	2,829	3,119	2,942	3,116	35,395	2.9%
Occupancy Cost (Note 7)	10,241	10,109	10,194	10,422	10,376	10,257	10,531	10,442	10,300	10,318	10,093	9,860	123,143	10.2%
Inventory Carrying Cost (Note 8)	35,826	36,078	35,738	36,285	36,575	36,601	36,519	36,447	36,171	36,233	35,557	36,020	434,050	35.9%
Delivery Cost (Note 9)	2,948	2,971	3,037	3,021	3,089	3,225	3,020	3,085	3,204	2,976	3,208	3,035	36,819	3.0%
Inventory Write Offs (Note 10)	2,016	2,016	2,025	2,190	2,125	2,486	2,610	2,590	2,278	2,348	1,501	2,210	26,395	2.2%
Gen. Office Allocation (Note 11)	5,034	5,085	5,022	5,112	5,021	5,023	5,033	5,037	4,924	4,957	5,079	5,084	60,411	5.0%
General Operating Cost (Note 12)	4,962	4,914	4,721	4,786	4,741	4,599	4,652	4,702	4,623	4,523	4,782	4,517	56,522	4.7%
Total Operating Costs	$90,182	$90,951	$91,105	$91,921	$91,059	$91,302	$91,830	$91,887	$89,772	$90,784	$90,481	$90,320	$1,091,594	90.2%
Pre-Tax Earnings (Note 13)	$10,634	$10,926	$9,449	$10,495	$9,471	$9,325	$9,073	$8,986	$9,007	$8,565	$11,342	$11,680	$118,953	9.8%
Number of stores in Sample 45														
Cash Flow Summary														
Pre-Tax Earnings (Note 13)	$10,634	$10,926	$9,449	$10,495	$9,471	$9,325	$9,073	$8,986	$9,007	$8,565	$11,342	$11,680	$118,953	9.8%
Depreciation (Note 14)	34,565	34,758	34,705	35,099	35,182	35,315	35,327	35,241	35,125	34,913	34,218	34,270	418,718	34.6%
Net Inventory Purchases (Note 15)	(48,331)	(41,444)	(44,768)	(45,127)	(48,314)	(40,484)	(38,868)	(43,214)	(40,386)	(42,100)	(48,413)	(49,321)	(530,770)	-43.8%
Cost of Sales (Note 4)	7,236	7,231	8,041	7,585	7,331	6,765	7,201	7,365	6,231	6,864	7,438	6,741	86,029	7.1%
Inventory Write Offs (Note 10)	2,016	2,016	2,025	2,190	2,125	2,486	2,610	2,590	2,278	2,348	1,501	2,210	26,395	2.2%
* Pre-Tax Cash Flow (Note 16)	$6,120	$13,487	$9,452	$10,242	$5,795	$13,407	$15,343	$10,968	$12,255	$10,590	$6,086	$5,580	$119,325	9.9%

* Assumes Cash Purchase of Inventory - Inventory Financing Available for Qualified Franchisees (See Item 10)

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Year 1	Year 2	Year 3	Year 4	Year 5
Sample Size	229	168	130	106	45
Highest Lease Revenue (Note 1)	$794,882	$1,397,076	$1,583,386	$1,954,839	$2,064,442
Lowest Lease Revenue	194,423	490,303	590,111	615,328	664,382
Average Lease Revenue	442,034	847,292	990,543	1,071,981	1,109,788
Median Lease Revenue	426,939	806,982	975,057	1,044,686	1,103,084
# of Stores Higher than Group Average	102	67	57	48	21
% of Stores Higher than Group Average	44.5%	39.9%	43.8%	45.3%	46.7%
Highest Other Revenue (Note 2)	$211,936	$232,432	$214,229	$252,253	$183,506
Lowest Other Revenue	6,230	29,078	52,637	58,895	55,843
Average Other Revenue	62,105	91,451	105,879	111,283	100,759
Median Other Revenue	55,237	84,063	100,421	106,731	94,303
# of Stores Higher than Group Average	92	73	54	44	19
% of Stores Higher than Group Average	40.2%	43.5%	41.5%	41.5%	42.2%
Highest Total Revenue (Note 3)	$879,894	$1,604,514	$1,774,291	$2,149,426	$2,199,296
Lowest Total Revenue	216,966	536,559	676,715	700,733	751,670
Average Total Revenue	504,139	938,743	1,096,422	1,183,264	1,210,547
Median Total Revenue	490,543	889,148	1,079,844	1,152,321	1,225,096
# of Stores Higher than Group Average	107	65	59	48	24
% of Stores Higher than Group Average	46.7%	38.7%	45.4%	45.3%	53.3%
Highest Cost of Sales (Note 4)	$197,330	$153,246	$182,121	$222,335	$152,070
Lowest Cost of Sales	4,015	23,976	35,486	41,727	52,149
Average Cost of Sales	48,921	70,588	86,675	93,027	86,029
Median Cost of Sales	45,130	66,660	82,029	86,627	79,622
# of Stores Higher than Group Average	99	74	56	44	21
% of Stores Higher than Group Average	43.2%	44.0%	43.1%	41.5%	46.7%

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Year 1	Year 2	Year 3	Year 4	Year 5
Highest Personnel Cost (Note 5)	$266,346	$293,682	$330,273	$411,295	$438,787
Lowest Personnel Cost	108,919	136,296	150,405	164,184	177,701
Average Personnel Cost	168,615	195,702	216,543	232,251	232,830
Median Personnel Cost	164,385	191,699	212,866	223,386	230,238
# of Stores Higher than Group Average	103	71	58	41	19
% of Stores Higher than Group Average	45.0%	42.3%	44.6%	38.7%	42.2%
Highest Selling Cost (Note 6)	$70,504	$48,805	$46,981	$42,986	$41,920
Lowest Selling Cost	22,507	23,575	25,224	29,299	28,862
Average Selling Cost	36,495	33,625	34,428	35,570	35,395
Median Selling Cost	36,310	32,787	34,248	35,537	35,557
# of Stores Higher than Group Average	107	67	63	53	24
% of Stores Higher than Group Average	46.7%	39.9%	48.5%	50.0%	53.3%
Highest Occupancy Cost (Note 7)	$210,385	$189,789	$176,577	$186,358	$162,572
Lowest Occupancy Cost	56,165	68,807	74,388	74,449	92,635
Average Occupancy Cost	113,188	120,105	119,708	122,911	123,143
Median Occupancy Cost	112,901	118,231	118,416	117,699	119,812
# of Stores Higher than Group Average	113	78	64	45	17
% of Stores Higher than Group Average	49.3%	46.4%	49.2%	42.5%	37.8%
Highest Inventory Carrying Cost (Note 8)	$291,987	$561,835	$663,891	$778,807	$836,756
Lowest Inventory Carrying Cost	85,814	217,646	233,614	254,464	276,248
Average Inventory Carrying Cost	182,593	346,147	392,350	420,862	434,050
Median Inventory Carrying Cost	176,034	328,253	381,149	410,886	425,984
# of Stores Higher than Group Average	107	64	57	49	19
% of Stores Higher than Group Average	46.7%	38.1%	43.8%	46.2%	42.2%

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Year 1	Year 2	Year 3	Year 4	Year 5
Highest Delivery Cost (Note 9)	$41,942	$42,760	$55,254	$61,327	$70,181
Lowest Delivery Cost	13,483	16,459	17,447	18,722	18,112
Average Delivery Cost	20,758	28,622	34,401	35,883	36,819
Median Delivery Cost	18,626	28,662	34,846	36,062	36,000
# of Stores Higher than Group Average	77	85	71	56	18
% of Stores Higher than Group Average	33.6%	50.6%	54.6%	52.8%	40.0%
Highest Inventory Write Offs (Note 10)	$111,572	$96,365	$87,708	$102,187	$63,069
Lowest Inventory Write Offs	(2,442)	2,410	1,116	5,296	(17,795)
Average Inventory Write Offs	11,127	21,270	20,380	22,514	26,395
Median Inventory Write Offs	8,136	18,568	17,060	17,734	23,758
# of Stores Higher than Group Average	83	69	51	36	21
% of Stores Higher than Group Average	36.2%	41.1%	39.2%	34.0%	46.7%
Highest Gen. Office Allocation (Note 11)	$43,983	$80,212	$88,500	$107,364	$109,902
Lowest Gen. Office Allocation	10,776	26,682	33,822	34,869	37,400
Average Gen. Office Allocation	25,183	46,838	54,726	59,053	60,411
Median Gen. Office Allocation	24,540	44,248	53,962	57,420	61,267
# of Stores Higher than Group Average	106	65	59	48	24
% of Stores Higher than Group Average	46.3%	38.7%	45.4%	45.3%	53.3%
Highest General Operating Cost (Note 12)	$56,260	$81,530	$80,342	$90,967	$85,956
Lowest General Operating Cost	20,769	29,259	31,921	36,514	39,112
Average General Operating Cost	38,528	47,700	52,970	55,193	56,522
Median General Operating Cost	37,864	46,865	52,673	54,117	56,583
# of Stores Higher than Group Average	107	73	59	47	23
% of Stores Higher than Group Average	46.7%	43.5%	45.4%	44.3%	51.1%

TABLE 1

Statement of Average Revenues and Expenses for All Aaron's Sales & Lease Ownership Company-Operated Stores (As Defined) Opened Under the "12 Month Rental Purchase Plan". 1st, 2nd, 3rd, 4th and 5th Full Years of Operation

	Year 1	Year 2	Year 3	Year 4	Year 5
Highest Net Inventory Purchases (Note 15)	$1,059,198	$727,667	$895,832	$1,287,560	$889,093
Lowest Net Inventory Purchases	337,323	172,795	282,425	175,309	298,770
Average Net Inventory Purchases	617,916	423,872	520,641	519,915	530,770
Median Net Inventory Purchases	601,721	422,226	504,552	482,027	522,832
# of Stores Higher than Group Average	103	82	60	44	21
% of Stores Higher than Group Average	45.0%	48.8%	46.2%	41.5%	46.7%
Highest Pre-Tax Cash Flow (Note 16)	($279,048)	$365,099	$282,189	$342,103	$376,114
Lowest Pre-Tax Cash Flow	(854,346)	(178,052)	(229,906)	(73,737)	(81,553)
Average Pre-Tax Cash Flow	(511,299)	41,267	57,256	113,365	119,325
Median Pre-Tax Cash Flow	(500,849)	35,202	54,733	107,631	111,582
# of Stores Higher than Group Average	125	76	63	50	20
% of Stores Higher than Group Average	54.6%	45.2%	48.5%	47.2%	44.4%
Highest Pre-Tax Cash Flow % (Note 16)	-44.9%	27.9%	21.7%	26.6%	25.3%
Lowest Pre-Tax Cash Flow %	-235.0%	-26.6%	-27.7%	-8.7%	-10.4%
Average Pre-Tax Cash Flow %	-101.4%	4.4%	5.2%	9.6%	9.9%
Median Pre-Tax Cash Flow %	-102.7%	3.8%	5.3%	9.3%	9.4%
# of Stores Higher than Group Average	108	76	66	52	20
% of Stores Higher than Group Average	47.2%	45.2%	50.8%	49.1%	44.4%